

Advance Shipments Deadline Date: April 23, 2010  
First Day of Direct Shipments: May 2, 2010

## Web 2.0 Expo San Francisco 2010 May 4 - 5, 2010

### Advance Shipments to Warehouse

#### ■ Address

To: (exhibiting company name and booth #)

For: Web 2.0 Expo San Francisco 2010

Champion Exposition Services  
c/o: YRC  
201 Haskins Way  
South San Francisco, CA 94080

#### ■ Information

- ❖ Advance shipments are accepted from April 2, 2010 to April 23, 2010.
- ❖ Any shipment arriving prior to April 2, 2010 will be charged an additional 30% per cwt.
- ❖ Any shipment arriving after April 23, 2010 will be charged an additional 30% per cwt.

### Direct Shipments to Show Site

#### ■ Address

To: (exhibiting company name and booth #)

For: Web 2.0 Expo San Francisco 2010

Champion Exposition Services  
c/o: Moscone West Convention Center  
800 Howard Street  
San Francisco, CA 94103

#### ■ Information

- ❖ First day direct shipments will be accepted is May 2, 2010.
- ❖ Any shipment arriving prior to May 2, 2010 will be accepted and charged a additional 30% per cwt fee.

**ADVANCE SHIPMENTS**  
Web 2.0 Expo San Francisco 2010

To: **CHAMPION EXPOSITION SERVICES**  
c/o: YRC  
201 Haskins Way  
South San Francisco, CA 94080

Company Name: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Piece #: \_\_\_\_\_ of \_\_\_\_\_

**Exhibit Material**



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**Exhibit Material**



# Estimated Material Handling Costs

Advance Freight Deadline Date: April 23, 2010  
First Day of Direct Freight Acceptance: May 2, 2010

Web 2.0 Expo San Francisco 2010  
May 4 - 5, 2010

Company Name		Booth Number	
Street Address			
City	State	Zip	Country
Email Address		Contact Name	
Telephone (      )		Fax (      )	

## Advance Shipments to Warehouse

200 lb. minimum charge per shipment

■ **Crated**

Shipment Weight \_\_\_\_\_ cwt x **\$81.00** per 100 lbs.\*\*  
= \$ \_\_\_\_\_

■ **Crated Additional Handling\***

Shipment Weight \_\_\_\_\_ cwt x **\$101.25** per 100 lbs.\*\*  
= \$ \_\_\_\_\_

\* *Uncrated shipments will NOT be accepted at the Advance Warehouse.*  
\*\* *200 lb. minimum*

## Direct Shipments to Show Site

200 lb. minimum charge per shipment

■ **Crated**

Shipment Weight \_\_\_\_\_ cwt x **\$78.75** per 100 lbs.\*\*  
= \$ \_\_\_\_\_

■ **Crated & Uncrated Additional Handling**

Shipment Weight \_\_\_\_\_ cwt x **\$108.50** per 100 lbs.\*\*  
= \$ \_\_\_\_\_

\*\* *200 lb. minimum*

## Rate Classifications

- *Crated* - Material that is skidded or in any type of shipping container that can be unloaded at the dock with no additional handling required.
- *Additional Handling* - Material delivered by a carrier in such a manner that it requires additional handling, such as ground loading/unloading, stacked or constricted space loading/unloading, designated piece loading/unloading, shipment integrity, alternate delivery location, loads mixed with pad wrapped material, carpet and/or pad only shipments, no documentation (including weight tickets) and shipments that require additional time, equipment or labor to unload. Federal Express, UPS, & DHL are included in this category due to their delivery procedures.
- *Uncrated* - Material that is shipping loose or pad-wrapped, and/or unskidded machinery without proper lifting bars or hooks.
- *Small Packages* - A shipment of any number of pieces with a combined weight not to exceed 50 lbs that is received on the same day, from the same shipper and delivered by the same carrier.

## Additional Fees May be Applicable

- *Off-Target*: Direct Shipments that do not arrive on the date or time assigned, will be charged an additional 30% per cwt.
- *Late to Warehouse Fee*: Shipments arriving after April 23, 2010 will be charged an additional 30% per cwt.
- *Early Shipments to Warehouse*: Any shipment arriving prior to April 2, 2010 will be charged an additional 30% per cwt.
- *Marshaling Fee*: A Marshaling Service has been established to ease congestion at the facility and better utilize dock space. All carriers and privately owned vehicles must check in to the Marshaling location prior to loading/unloading. \$25.00 will be added to your invoice for Marshaling Service.
- *Shipments Returned to Warehouse*: Shipments returned to the warehouse at close of the show will be charged an additional 30% per cwt (1,000 lb. minimum). Shipments not picked up from the warehouse within 72 hours will be charged for storage.

## Overtime

Overtime is Monday through Friday prior to 8 a.m. and after 4:30 p.m.; all day Saturday, Sunday and observed union holidays. Please check Critical Show Information page.

Based upon the freight handling rates quoted above, a 35% surcharge per cwt for each occurrence will apply if:

- Shipments are received on overtime.
- Your advance shipment to the warehouse is received during straight time hours, but due to scheduling beyond Champion's control, is moved into showsite on overtime.
- Your shipment is moved into or out of showsite on overtime due to scheduling beyond Champion's control.

Estimated Advance / Direct Freight Charges: \$ \_\_\_\_\_

Estimated Additional Charges (Surcharges): \$ \_\_\_\_\_

Total Estimated Freight Handling: \$ \_\_\_\_\_

## Web 2.0 Expo San Francisco 2010 May 4 - 5, 2010

### WEIGHT TICKETS

In the event that no weight is indicated on the delivery documents presented, Champion shall estimate the weight, and charges shall be based upon the estimates. The estimated weight shall be final and binding if actual scale weight figures are not submitted prior to the close of the show. All shipments received at the warehouse and show site are subject to re-weigh.

### OVERTIME

An overtime surcharge per cwt, for each occurrence, will apply if:

- Shipments are received on overtime.\*
- Advance shipment to the warehouse is received during straight time hours, but due to scheduling conflicts beyond Champion's control, is moved into show site on overtime.
- Shipment is moved into or out of show site on overtime due to scheduling conflicts beyond Champion's control.

Overtime is:

- \* - Monday through Friday before 8:00 a.m. and after 4:30 p.m.
- All day Saturday, Sunday, and observed union holidays

### INBOUND SHIPMENT(S):

Consistent with trade show industry practices, there may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of exhibitor or his/her representative. During this time the materials will be left unattended. **Champion Exposition Services will not be responsible or liable for any loss, damage, theft, or disappearance of exhibitor's material after it has been delivered to the exhibitor's booth.** Champion Exposition Services recommends hiring security services from the facility or Show Management.

### OUTBOUND SHIPMENT(S)

Consistent with trade show industry practices, there may be a lapse of time between the completion of packing and actual pick up of materials from the booths for loading onto a carrier. During this time the materials will be left unattended. **Champion Exposition Services will not be responsible or liable for any loss, damage, theft, or disappearance of exhibitor's material between the time it is packed and when it is picked up and loaded.** Champion highly recommends hiring security services from facility or Show Management. All Material Handling Agreements submitted to Champion by the exhibitor will be checked at the time of pick up from the booth, and corrections will be made where discrepancies exist between the quantities of items on the form submitted to Champion and the actual count of such items in the booth at the time of pick up.

Material Handling Forms covering outgoing shipments that are furnished to Champion by exhibitors will be checked at the time of actual pick up from booth and corrections made where discrepancies occur.

Champion shall not be responsible for loss, damage, or delay due to fire, acts of God, strikes, lockouts, or work stoppages of any kind or for any causes beyond its control.

If found liable for any loss, CHAMPION'S sole and exclusive MAXIMUM liability for loss or damage to EXHIBITOR'S materials and EXHIBITOR'S sole and exclusive remedy is limited to \$ .50 (USD) per pound per article with a maximum liability of \$100.00 (USD) per item, or \$1,500.00 (USD) per shipment, whichever is less.

Champion shall not be liable to any extent whatsoever for any actual, potential, or assumed loss of profits or revenues or for any collateral costs that may result from any loss or damage to an exhibitor's materials that may make it impossible or impractical to exhibit same. The consignment or delivery of a shipment to Champion by an exhibitor or by any shipper on behalf of the exhibitor shall be construed as an acceptance by such exhibitor (and/or other shipper) of the terms and conditions set forth in this bulletin. It is suggested that exhibitors insure all shipments from the time that they leave exhibitor's company until they are returned from the show. Your insurance carrier can add a rider to your current policy. Shipments left on the floor without forwarding instructions will be shipped out or returned to our warehouse pending re-routing. No liability will be assumed as a result of such re-routing or handling.

ALL CHARGES ARE THE RESPONSIBILITY OF THE EXHIBITING COMPANY FOR WHOM MATERIALS HAVE BEEN RECEIVED AND HANDLED.

CHAMPION RESERVES THE RIGHT TO SHIP MATERIALS IF CARRIERS DO NOT CHECK IN BY THE APPOINTED DATE AND TIME.